

The RGC Poor-Fit Guide

Honest reasons RGC, a sponsor relationship, or a Real operating path may be the wrong answer - permanently or for now.

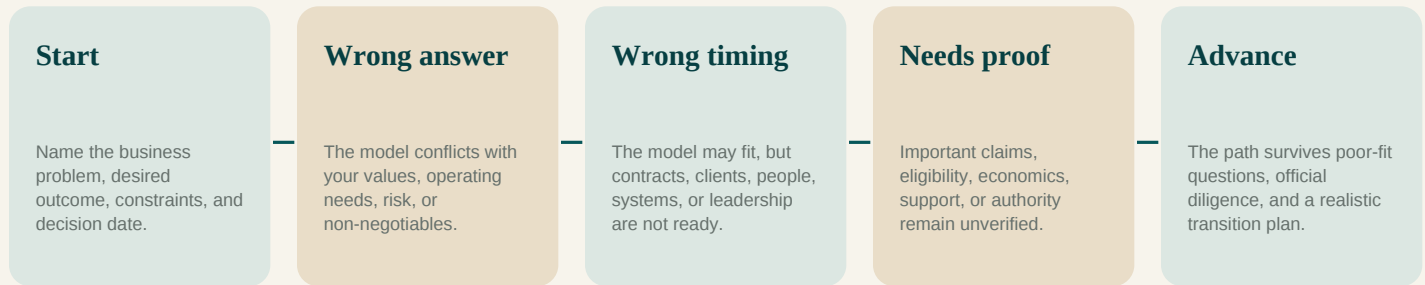
DISQUALIFY BEFORE YOU RATIONALIZE

A clear no protects more value than a pressured yes.

There are three useful outcomes.

The point is not to force a fit. It is to identify whether the answer is no, not now, or worth deeper diligence.

FIT DECISION



USE THE MAP

- 01 RGC is not a coaching program, guaranteed lead source, passive-income offer, official Real program, or substitute for brokerage supervision.
- 02 Grant is an operator, owner, sponsor, and business-model translator - not the answer to every production, compliance, or life problem.
- 03 A team-supported path, independent builder path, enterprise path, or remaining where you are can each be the right answer.
- 04 The universal RGC character standard is kind, driven, coachable; production level and operating model depend on the path.

WHAT WOULD A WRONG DECISION COST YOU IN THE NEXT TWELVE MONTHS?

RGC is the wrong answer if...

These are structural conflicts, not objections to overcome.

EXPECTATIONS

☐

You want guaranteed income, production, recruiting, leads, ownership, approval, or business results.

☐

You want a sponsor to do the work, make every decision, or replace the responsible broker and official support channels.

☐

You want compensation jargon, urgency, or passive-income hype to carry a business case that does not work on its own.

BEHAVIOR

☐

You are unwilling to verify official materials, disclose constraints, receive coaching or feedback, or revise a weak assumption.

☐

You view agents as units in a tree rather than independent professionals making consequential business decisions.

☐

You are comfortable with coercion, cold spam, inducements, competitor disparagement, or claims you cannot support.

ANY CLEAR-NO CONDITION PRESENT TODAY?

It may be wrong for now if...

Timing problems deserve a plan, not denial.

BUSINESS READINESS

☐

Your current production, client service, finances, health, or leadership capacity is already unstable.

☐

You have unresolved contracts, active business, licensing, debt, partner, team, brand, data, or employment obligations.

☐

You cannot explain what should be better twelve months after a change or how success will be measured.

DECISION READINESS

☐

You have spoken with only one source, relied on old program screenshots, or have not reviewed current official terms.

☐

A spouse, partner, team, broker, counsel, CPA, lender, insurer, MLS, or another key stakeholder is missing from diligence.

☐

The proposed timing is being driven by emotion, conflict, a promotion deadline, or fear of missing out.

WHAT MUST BECOME TRUE BEFORE THE DECISION IS REOPENED?

Advance only when...

A good fit should remain a good fit after the pressure is removed.

BUSINESS CASE

- ☐ The improved agent business, operating environment, support, platform, and structure work without relying on projected revenue share.
- ☐ Current official materials support the assumptions that matter, and uncertainties are documented rather than minimized.
- ☐ The chosen path preserves what matters and has a credible plan for what must change.

MUTUAL STANDARD

- ☐ The sponsor or operator can name your poor-fit conditions and would support a thoughtful no.
- ☐ You can commit to kind, driven, coachable behavior and the actual work required by the chosen path.
- ☐ There is a written next step, decision owner, timeline, support map, and stop condition.

STRONGEST EVIDENCE THAT THE FIT IS REAL

Fit and timing scorecard

Do not average away a serious values, compliance, contract, client, or readiness conflict.

Score each category 0, 1, or 2. Evidence beats intention.

Problem clarity

The current constraint and desired twelve-month outcome are specific and measurable.

☐

0

☐

1

☐

2

Values fit

The environment supports integrity, service, collaboration, and kind, driven, coachable behavior.

☐

0

☐

1

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2

Operating fit

The path matches the desired identity, authority, support, production, and leadership model.

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1

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2

Official verification

Current materials support every consequential program, eligibility, and economics assumption.

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2

Sponsor or operator fit

Expectations, access, support, limits, ethics, and continuity are understood.

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2

Transition readiness

Contracts, clients, licenses, data, brand, people, timing, and stakeholders are sequenced.

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2

Capacity

The individual or organization can perform the work without degrading current clients or health.

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1

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2

Optionality

The decision improves retained economics, leverage, ownership, or exit choices without requiring hype.

☐

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1

☐

2

DECISION: NO, NOT NOW, NEEDS PROOF, OR ADVANCE - AND WHY?

Decision conditions and next steps

A pause is useful when it produces evidence, resolves a dependency, or protects clients and people.

PRIORITY / DECISION	OWNER	DUE	STATUS

CONDITION AND DATE FOR REOPENING THE DECISION

NON-NEGOTIABLE STOP CONDITION

Official references and next step

Use current official materials before relying on any program, policy, eligibility, or migration statement.

OFFICIAL SOURCES

What is a Sponsor?

OPEN

Current sponsor definition, responsibility, designation, and restrictions.

Agent Attraction Code of Conduct

OPEN

Current attraction standards, prohibited conduct, coercion, and inducements.

Revenue Share and Attraction

OPEN

Official library for tiers, eligibility, payments, sponsorship, and policy changes.

Real Corporate Overview

OPEN

Public company overview and investor materials; verify the latest filings and news.

A NO IS ALLOWED

Pressure-test the fit before you move.

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BOOK A FIT CONVERSATION

therealgrowthcollective.com

IMPORTANT

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